# Made in Barrie Performance Measurement

Finance and Corporate Services
Committee Presentation:
November 10, 2014



## Agenda

- Why do performance measurement?
- Background current state
- Challenges
- Where do we want to go
- Results based accountability
- Reporting
- Questions





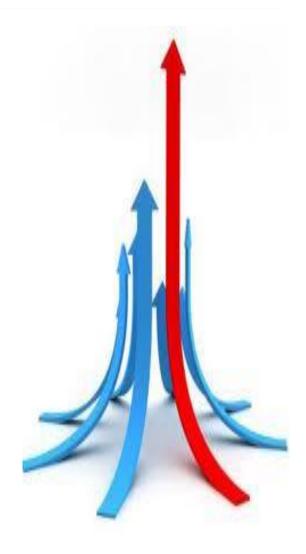
## Why do Performance Measurement?

'You cannot manage what you cannot measure'.

Anonymous

In the cycle of never-ending improvement, performance measurement plays an important role in:

- Identifying and tracking progress against organizational goals
- Identifying opportunities for improvement
- Comparing performance against both internal and external standards





## Why do Performance Measurement?

- Performance Measurement is both an evaluation process and a communication tool
- Tracking performance is valuable information that enables proactive management and improved decision making
- Key Performance Indicators (KPIs) are essential to measure an organizations performance, and must:
  - reflect the organization's goals
  - be key to its success, and
  - be quantifiable (measurable)

It's easy to measure success by the number of dollars spent or by the number of programs initiated, without having too much regard for what was bought and how useful it was to the people who need it.

Stephen Cambone



## Why do Performance Measurement?

## Performance Management is needed to:

- Ensure **customer** requirements **have** been met
- Set sensible **objectives** and comply with them
- Provide visibility and a "scoreboard" for staff and the community to monitor performance levels
- Highlight quality problems and determine areas for priority attention
- Create **feedback** for driving the improvement effort



## Background – Current State

- The City of Barrie is required to produce a number of measures related to legislation (MPMP, NWWBI). These measures are reported annually as per the current legislation.
- Wastewater alone provides the following reports to the Ministry of the Environment and Climate Change (MOECC)
  - monthly compliance reports for the WwTF
  - annual report for the WwTF
  - annual report for the Biosolids Storage Facility (prepared by the Environmental Operations Branch)
  - annual report for the Barrie Sports Park wastewater systems (prepared by the Environmental Operations Branch)
  - annual report for the Lake Simcoe Regional Airport wastewater systems (prepared by the Environmental Operations Branch)
  - Quarterly compliance reports as required for the Wastewater Systems Effluent Regulation under the Fisheries Act.



## Background – Current State

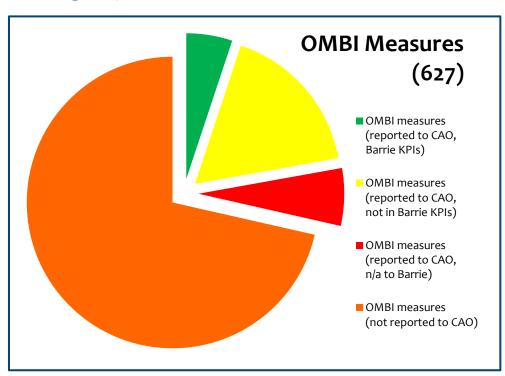
- Other measurement tools that we have used:
  - OMBI
  - Good Roads
  - Balanced Score Card
- In the past, the linkage between measurement and our Strategic Plan and organizational goals have not always been aligned



## Challenges with What we are Doing now

OMBI currently tracks 627 measures in 38 program areas divided into four types of measures – Community Impact, Service Level, Efficiency and Customer Service.

The measures were chosen to meet all needs across municipalities, but in practice they end up meeting very few of our needs.



- Only 28.5% (179) of these measures appear in the CAO benchmarking performance report
- Only 23% (32) of these CAO reported measures appear as KPIs in our 2014 Business Plan – only 5% of OMBI measures!

#### **End Result:**

95% of OMBI measures lacked a clear purpose in driving key performance indicators in the departmental performance plans



## Challenges with what we are doing now



- Multiple measurement systems
- Measures not currently aligned with core services or strategic plans
- There are too many performance measures that take too much time away from performance on core services
- We compare ourselves against other municipalities rather than against ourselves (there is not always an apple to apple comparison)



#### Where Do We Want to Go

- Tell a clear and progressive story that resonates with our community
- Focus on our targeted key performance indicators and ensure that these reflect what is important to the organization, Council and our community
- Measure against Strategic Plan as well as our Core Services
- Ensures that our departmental goals are aligned and support our strategic plan
- Achieve greater accountability





## What Changes are we Proposing

 No changes to our Legislative Reporting  Improve Departmental Reporting (Roads, Wastewater, Water, etc.) by linking performance to community outcomes  Provide framework for Organizational and Departmental Reporting that aligns the various measurement systems with community outcomes

Legislative



Departmental



Organizational

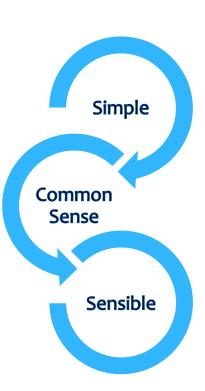




#### The Framework

#### Results-Based Accountability (Mark Friedman)

- There are distinctions between the <u>ends</u> and the means.
  - Results and indicators are about the ends
  - Strategies are the <u>means</u> to get there from here
  - **Performance measures** indicate whether the individual strategies are having the desired impact to achieve the intended results.





## **Results Based Accountability**

"All performance measures that have ever existed for any program in the history of the universe involve answering two sets of interlocking questions."

Mark Friedman

## Quantity and Quality Measures

- ➤ How much did we do?
- > How well did we do it?

#### **Effort and Effect Measures**

- ➤ How hard did we try?
- ➤ Is anyone better off?



## **Results Based Accountability**

nput Effort How much service did

we deliver?

Quantity

How well did we deliver it?

Quality

Output Effect How much change / effect did we produce?

What quality of change / effect did we produce?



Results Based Accountability Quantity Quality How well did we do it? How much did we do? Least Also Effort Very Important **Important** Is anyone better off? Most More Important **Important** The City of

#### What does this look like for Barrie?

For Council's Strategic Priorities



**Direct & Manage Economic Development** 



Manage Growth & Protect the Environment



Strengthen Barrie's Financial Condition



Create a Vibrant & Healthy City Centre



Improve & Expand Community Involvement & City Interactions



- City's Core Service
- Projects



## Council Strategic Priority - Jobs

Quantity Quality How much did we How well did we do do? it? # of investment % of inquiries Effort inquiries converted to prospects Is anyone better off? Impact on Effect # of jobs Unemployment created Rate



## Waste Management

How much did we do it?

# tonnes of residential

Quality

How well did we do it?

% diverted from landfill

Is anyone better off?

Improvements in # of tonnes and diversion rate

waste

Capacity of landfill available = extended life of our landfill

Effect



## **ERP Project**

Quantity Quality How well did we do How much did we do? it? # of automated % of process Effort steps in steps automated processes Is anyone better off? Improved service Time savings in Effect levels and process work improved staff efficiency



## Reporting

- Included in 2015 Performance Plans by City Department
- Updated quarterly to Council
- Reported Annually to Residents





## Questions?