

Barrie

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TO: GENERAL COMMITTEE

SUBJECT: 2022 AND 2023 ANNUAL PROCUREMENT ACTIVITY REPORT AND BY-

LAW UPDATE

WARD: ALL

PREPARED BY AND KEY

CONTACT:

S. JONES, PURCHASING MANAGER AND CPO, EXT. 4456

SUBMITTED BY: C. MILLAR, CHIEF FINANCIAL OFFICER

GENERAL MANAGER

APPROVAL:

C. MILLAR, CHIEF FINANCIAL OFFICER

CHIEF ADMINISTRATIVE OFFICER APPROVAL:

M. PROWSE, CHIEF ADMINISTRATIVE OFFICER

RECOMMENDED MOTION

1. That the 2022 and 2023 Annual Procurement Activity Report be received for information.

2. That Procurement By-Law 2019-015 be repealed and replaced with the draft by-law attached as Appendix "E" to Staff Report FIN008-24 to reflect changes to the thresholds contained in Schedule B, and that the Chief Procurement Officer be authorized to update the Procurement Manual to reflect the new Procurement By-law.

PURPOSE & BACKGROUND

- 3. The Procurement By-law requires the Chief Procurement Officer to provide the following information:
 - a) An annual information report with the circumstances and details of any emergency purchases, with a procurement value equal to or greater than \$10,000 (see Appendices A & C).
 - b) An annual information report with the circumstances and details of any non-standard procurements, with a procurement value equal to or greater than \$10,000 (see Appendices B and D).
- 4. The 2022 & 2023 Annual Purchasing Activity Report reflects the procurement activity for the 2022 and 2023 budget years. The report is completed in accordance with the Procurement By-law that was in place during the purchasing activity period being Procurement By-law 2019-015.
- 5. The Procurement By-law, Section 29.1 requires that the Procurement By-law be reviewed every five (5) years, or such earlier date as the CPO or Council may deem it appropriate to evaluate its effectiveness.

ANALYSIS

6. In 2022, the Purchasing Branch awarded 194 contracts amounting to \$167,759,757.12. Of this, Non-Standard Procurements and Emergency Purchases accounted for 5.6% of total award value for a total of \$9,318,386.68.

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- 7. In 2023, the Purchasing Branch awarded 205 contracts amounting to \$301,495,211.19. Of this, Non-Standard Procurements and Emergency Purchases accounted for 3.7% of total award value for a total of \$. \$11,026,978.32.
- 8. The Procurement Activity Reports are provided in Appendices A, B, C and D as follows:
 - a) Appendix A reports the circumstances and details of any emergency purchases with a procurement value equal to or greater than \$10,000 for 2022;
 - b) Appendix B reports the circumstances and details of any non-standard purchases with a procurement value equal to, or greater than \$10,000 for 2022.
 - c) Appendix C reports the circumstances and details of any emergency purchases with a procurement value equal to or greater than \$10,000 for 2023; and,
 - d) Appendix D reports the circumstances and details of any non-standard purchases with a procurement value equal to, or greater than \$10,000 for 2023.

9. <u>By-law Update</u>

Schedule B of the Procurement By-law defines the dollar thresholds for various types of procurement processes. These thresholds determine when competitive bidding is required along with the type of procurement process, with the intention of ensuring fairness, objectivity, transparency, accountability, and value for taxpayers. The current thresholds are as follows:

Procurement Process	Threshold
Non-Competitive / Low-Cost Purchases (LCP)	Up to \$10,000
Invitational (Goods, Non-Consulting Services & Construction)	\$10,000 - \$50,000
Invitational (Consulting Services)	\$10,000 - \$100,000
Open/Public (Goods, Non-Consulting Services & Construction)	\$50,000 or more
Public/Open (Consulting Services)	\$100,000 or more

In 2023 Internal Audit performed an audit of Invitational Procurements and recommended that the thresholds be reviewed. The current procurement thresholds in Schedule B were established in 2016, and the Low-Cost Purchases (LCP) threshold of \$10,000 has not changed since 2013. The thresholds are based on historical cost levels and no longer reflect the current economic environment. In the last several years, the City of Barrie, and more broadly, Canada, has experienced a notable increase in inflation, which is affecting the cost of goods and services the City procures thereby eroding the purchasing power of money.

Types of procurement processes include the following:

- Non-Competitive/Low-Cost Purchases (LCP) require that one quotation be obtained by the department staff however, where practical, department staff are encouraged to obtain competitive quotations to obtain best value.
- ii. Invitational Procurements require that the bid document be issued to a minimum of three suppliers and are generally the responsibility of departmental staff however Purchasing Branch staff may assist if requested.
- iii. Public/Open Competition Procurements require that competitive bids are obtained by publicly posting the bid document on the City's bidding system (Bids&Tenders) and are led by the Purchasing Branch.

As part of the process in developing the proposed changes, staff reviewed procurement by-laws from several other municipalities to ensure consistency with other municipal practices while staying relevant to the current economy and market conditions.

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	County of Simcoe	City of Kingston	City of Guelph	City of Brampton	City of Sudbury
Low Cost	Up to \$10,000	\$15,000 or less	\$35,000 or less	\$25,000 or less	\$25,000 or less
Invitational ¹	\$10,000 to ≤\$100,000 ^{2,3}	>\$15,000 to ≤\$100,000	>\$35,000 to <\$100,000 ³	>\$25,000 to <\$100,000	>\$25,000 to <\$100,000 ³
Public/Open	>\$100,000	>\$100,000	\$100,000 or more	\$100,000 or more	\$100,000 or more

¹three quotations obtained by departmental staff unless specified

The threshold for public bidding (\$100,000) is governed by various trade agreements (CFTA/CETA) so it is not recommended to change this threshold. It is recommended to adjust the low value and invitational thresholds as follows:

Procurement Process	Threshold
Non-Competitive / Low-Cost Purchases (LCP)	Up to \$25,000
Invitational Procurement (Goods, Services & Consulting)	\$25,000 up to \$100,000
Public/Open Procurement	\$100,000 or more

The proposed thresholds will continue to support the objectives of fairness, objectivity, transparency and accountability and will also provide the following benefits:

Reflect Current Economic Environment: The current procurement thresholds are no longer realistic given the increased cost of goods and services. Raising the thresholds will align the City's procurement practices with the actual cost of doing business.

Efficiency: The proposed thresholds will support efficient procurement processes for departmental staff and will allow Purchasing Branch staff to focus on higher value, strategic procurements.

Stimulating Local Economy: By adjusting the procurement thresholds, department staff will have the opportunity to engage vendors located in the City of Barrie to stimulate local economic activity. This will help support small and medium-sized businesses during challenging economic times.

10. Procurement Service Modernization

To align and move Barrie's mission, vision and strategic priorities forward, including significant growth in the near future, the Purchasing Branch continues undergoing the next stage in its transformation. This includes the following:

Activity Description	Status	Additional Comments
Tools: Implementation of automated, controlled purchase requisition, orders and payments using SAP and implementing e-Tendering to improve source to contract activities	In Progress	 Fully transitioned to updated Bids&Tender "Pro" Bidding System. Continuing to investigate opportunities to use Bidding System to increase efficiency of procurement process.
Processes: Timely and compliant By-law and other new regulatory changes using centralized purchasing templates and processes.	In Progress	Proposed changes to thresholds to reflect economic conditions and increase efficiency of procurement processes.

²\$75,000-\$100,000 quotations obtained by procurement staff

³evaluated bids (e.g. RFP) issued by procurement staff





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Resources & Planning: Proactive, strategic procurement planning; ensure Purchasing staff have the right skills by providing training and targeted recruitment.	In Progress	- Annual Purchasing Plan developed with in-year refreshes.
P-Card: Policy and procedure update to maximize effectiveness of the program and ensure effective controls.	In Progress	- Coding and approval compliance greatly improved.
Community Engagement: Working collaboratively with the vendor community to promote doing business with the City.	In Progress	- Participated in OPBA Reverse Vendor Tradeshow.
Staff Training : Providing staff with information, tools and resources.	In Progress	- Will be redeployed with any changes to by-law.

ENVIRONMENTAL AND CLIMATE CHANGE MATTERS

11. There are no environmental or climate change matters directly related to the recommendations.

ALTERNATIVES

- 12. The following alternatives are available for consideration by General Committee:
 - **Alternative #1:** General Committee could maintain the existing Procurement By-Law. This is not recommended because the proposed changes are essential to sustaining operational effectiveness in the current economic environment.
- 13. There are no financial implications for the Corporation resulting from the proposed recommendations.

LINKAGE TO 2022-2026 STRATEGIC PLAN

- 14. The recommendation(s) included in this Staff Report support the following goals identified in the 2022-2026 Strategic Plan:
 - Responsible Governance

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APPENDIX A 2022 Emergency Purchases over \$10,000

Project No.	Description	Department	Branch	Vendor Name	Award Amount (\$)
FIN2022-060E	Canadian Red Cross Services Tornado Response	Corporate and Community Services	Corporate and Community Services	Canadian Red Cross	\$ 30,000.00
FIN2022-110E	Well 18 Motor Repair	Infrastructure	Water Operations	Quality Electric Motor Rebuilders	\$ 16,000.00
FIN2022-173E	Engine Repair to BFES Rescue 1 Fire Apparatus	Operations	Road Operations	Donald Currie Trucks Inc.	\$ 45,625.12
FIN2022-182E	Landfill Litter Fencing Repairs	Waste Management and Environmental Sustainability	Solid Waste Operations	Wind and Sun Protection Inc.	\$ 49,995.00
FIN2022-187E	PD-2 Gas Proofing Replacement	Infrastructure	Wastewater Operations	WSP Group Canada	\$ 214,575.00
FIN2022-194E	Mapleview Water Tower Internal Repairs	Infrastructure	Vertical Infrastructure Projects	Landmark Municipal Services	\$ 973,900.00
FIN2022-223E	Sadlon Arena Condenser Replacement	Recreation and Culture Services	Recreation Facilities	Black & McDonald Limited	\$ 137,897.00
FIN2022-256E	Voice Logging System for BFES Replacement	Emergency Services	Communications	Point to Point Communications (Barrie) Ltd	\$ 441,026.60
FIN2022-241E	Fuel Injection Pump Repair to BFES Rescue Fire Apparatus	Operations	Road Operations	Donald Currie Trucks Inc.	\$ 12,648.09
FIN2022-251E	SWTP Low Lift Pump Station Sluice Gate Pedestal Support Repair (Design)	Infrastructure	Vertical Infrastructure Projects	ETO Solutions Corp.	\$ 23,000.00
FIN2022-281E	Landfill Compactor Repairs	Waste Management and Environmental Sustainability	Solid Waste Operations	Toromont Cat	\$ 22,000.00

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Project No.	Description	Department	Branch	Vendor Name	Award Amount (\$)
FIN2022-291E	Allandale Spill Cleanup (Metrolinx)	Waste Management and Environmental Sustainability	Risk Management & Env Compliance (RMEC)	Region of Huronia Environmental Services (2013) Ltd.	\$ 15,465.10
FIN2022-299E	Supplemental Yard Waste Collection Services	Waste Management and Environmental Sustainability	Solid Waste Operations	Halton Recycling Ltd dba Emterra Environmental	\$ 30,000.00
FIN2022-288E	SWTP Low Lift Pump Station Sluice Gate Pedestal Support Repair	Infrastructure	Vertical Infrastructure Projects	Tarpon contracting	\$ 41,980.00
FIN2022-309E	Leaf and Yard Waste Transportation and Disposal	Waste Management and Environmental Sustainability	Solid Waste Operations	Walker Environmental Group	\$ 98,872.40
FIN2022-305E	Landfill Loader Engine Repairs	Waste Management and Environmental Sustainability	Solid Waste Operations	Brandt Tractor	\$ 63,000.00
TOTAL	•	•	•		\$ 2,215,984.31





APPENDIX B 2022 Non-Standard Procurements over \$10,000

Project No.	Description	Department	Branch	Vendor Name	Term	Approved Amount (\$)
FIN2021-269N	Geoware Licensing, Support, Maintenance and Upgrades	Information Technology	Application Services	pplication Services Geoware Inc.		\$ 150,000.00
FIN2022-049N	Bigg-O Saucer Swings	Operations	Parks and Forestry Operations	Dynamo Industries	one time	\$ 20,000.00
FIN2022-026N	Supply & Delivery of Pumps and Parts	Infrastructure	Wastewater Operations	Xylem Canada LP	5 years	\$ 500,000.00
FIN2022-062N	National Benchmarking Initiative - Water, Wastewater, Stormwater & Transportation	Infrastructure	Water Operations	Water Operations AECOM Canada 5		\$ 200,000.00
FIN2022-073N	Additional Geotechnical Environmental Investigations (O.Reg 406/19)	Infrastructure	Developer & Special Projects	Peto MacCallum Ltd.	5 years	\$ 75,000.00
FIN2022-106N	Learning Management System for BFES	Emergency Services	Operations and Training	MedTeq Solutions CA Ltd	3 years	\$ 105,000.00
FIN2022-130N	Tiffin St. Watermain Transmission Contract Admin. & Inspection Fees	Infrastructure	Linear Infrastructure Projects	inear Infrastructure		\$ 375,000.00
FIN2022-127N	HMI/SCADA iFIX Software Licensing	Information Technology	Technology Services Gray Matter Systems		5 years	\$ 500,000.00
FIN2022-132N	SPX Flow Mixer	Infrastructure	Wastewater T D Rooke Associates Operations Limited		5 years	\$ 500,000.00
FIN2022-131N	SPX Flow Mixer Parts	Infrastructure	Wastewater Operations	T D Rooke Associates Limited	5 years	\$ 500,000.00

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Project No.	Description	Department	Branch	Vendor Name	Term	Approved Amount (\$)
FIN2022-150N	Supply and Delivery of Two Hand-held Retroreflectometers	Operations	Road Operations	1275928 Ontario Inc.	one time	\$ 28,900.00
FIN2022-210N	Allandale Train Station Archaeology Investigation	Corporate Facilities	Facility Planning & Development			\$ 1,062,005.00
FIN2022-098N	Planning and Land Economics for Population and Employment Projections	Corporate Asset Management	Corporate Asset Management			\$ 112,500.00
FIN2022-118N	Pressure Reducing Valve Chamber Replacement	Infrastructure	Linear Infrastructure Projects	Devine and Associates Ltd	one time	\$ 300,000.00
FIN2022-190N	Canada Day Fireworks Barge	Recreation and Culture Services	Business Services and Administration	Headstart Construction Inc	one time	\$ 17,495.25
FIN2022-122N	Hazardous Special Products (PRO)	Waste Management and Environmental Sustainability	Solid Waste Operations	Product Care Association	2 years	\$ 40,000.00*
FIN2022-158N	Official Plan and the Zoning By-law Update Consulting Services	Development Services	Development Services (Planning and Approvals)	Dillon Consulting Limited	one time	\$ 250,000.00
FIN2022-231N	Brush Attachment for Bobcat	Operations	Road Operations	Bobcat of Barrie	one time	\$ 13,025.12
FIN2022-222N	Replacement of Drum Thickener and Parts	Infrastructure	Wastewater Operations	Parkson Corporation	5 years	\$ 500,000.00
FIN2022-236N	Biosolids Facility Roof Coating Rehabilitation Engineering Consulting Services	Infrastructure	Vertical Infrastructure Projects Ainley & Associates Limited		one time	\$ 124,380.00

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Project No.	Description	Department	Branch	Vendor Name	Term	Approved Amount (\$)
FIN2022-133N	Supply & Delivery of Vogelsang Pumps, Rotacuts & Parts	Infrastructure	Wastewater Operations	Directrik, Inc.	5 years	\$ 500,000.00
FIN2022-266N	Huron Wendat First Nation Monitoring of Stage 4 Archaeology Study at Allandale Station	Corporate Facilities	Facility Planning & Huron-Wendat Nation Development		one time	\$ 227,277.60
FIN2022-261N	Applicant Tracking System	Human Resources	People & Partnership	VidCruiter Inc	5 years	\$ 13,377.00
FIN2022-257N	Temporary Offsite Heated Equipment Storage	Operations	Road Operations	Triple B Warehousing Ltd.		\$ 120,000.00
FIN2022-292N	Replacement Grit Conveyor Equipment and Parts	Infrastructure	Wastewater Operations	Directrik Inc		\$ 300,000.00
FIN2022-290N	Air Monitoring Equipment for BFES	Emergency Services	Operations and Training	I I ONCANT I ONTROIS INC		\$ 68,976.50
FIN2022-244N	Geocortex Enterprise License Agreement	Information Technology	Technology Services	vertiGIS North America 3 year		\$ 67,500.00
FIN2022-302N	LSRCA Creek Flow Monitoring	Corporate Asset Management	Corporate Asset Management	Lake Simcoe Region Conservation Authority	5 years	\$ 360,535.90
FIN2022-141N	Firehouse Records Management System Licensing & Support	Information Technology	Technology Services	ESO Solutions	2 years	\$ 60,000.00
FIN2022-307N	Rapidskills (Skills Development Fund)	Economic and Creative Development	Business Development	Outfront Media Canada GP Co.	one time	\$ 11,430.00
						\$ 7,102,402.37

^{*} revenue generating

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APPENDIX C 2023 Emergency Purchases over \$10,000

Project No.	Description	Department	Branch	Vendor Name	Award Amount (\$)
FIN2023-107E	Security Services	Corporate Facilities	Corporate Facility Services	Garda Canada Security Corporation	\$ 936,937.97
FIN2023-108E	Repairs to Landfill Dozer	Waste Management and Environmental Sustainability	Solid Waste Operations	Toromont CAT	\$ 22,000.00
FIN2023-070E	Pre-Wet Winter Control Liquid	Operations	Road Operations	Innovative Surface Solutions	\$ 310,000.00
FIN2023-114E	MacLaren Art Gallery Flood	Corporate Facilities	Corporate Facility Services	ServiceMaster of Canada Limited oa ServiceMaster Restore / Troy Life and Fire Safety Ltd	\$ 150,500.00
FIN2023-153E	Johnsons Beach Spill	Waste Management and Environmental Sustainability	Risk Management & Env Compliance (RMEC)	Ontario Spill Response Environmental Services	\$ 12,680.67
FIN2023-154E	Replacement of Sprinkler Piping at Collier Street Parkade	Corporate Facilities	Facility Planning & Development	Troy Life & Fire Safety Ltd.	\$ 255,000.00
FIN2023-168E	Repairs to Roads Sander/Salter	Operations	Road Operations	Steer Enterprises Ltd.	\$ 24,365.15
FIN2023-213E	PHTCC Compressor & Motor Replacement	Recreation and Culture Services	Recreation Facilities	Cimco Refrigeration, A Division of Toromont Industries Ltd.	\$ 89,075.57
FIN2023-215E	Repairs to LLPS Motor #4	Infrastructure	Wastewater Operations	Quality Electric Motor Rebuilders	\$ 16,675.90
FIN2023-225E	Strainer Bearing Replacement and Rebuild	Infrastructure	Water Operations	Western Mechanical, Electrical, Millwright Services Ltd.	\$ 23,458.37

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Project No.	Description	Department	Branch	Vendor Name	Award Amount (\$)
FIN2023-229E	Flow Meter for Mapleview Water Tower	Infrastructure	Water Operations	Everest Automation Inc.	\$ 15,000.00
FIN2023-223E	Emergency Culvert Repair - Cox Mill Road	Operations	Road Operations	Sewer Technologies Inc.	\$ 13,925.00
FIN2023-241E	Queens Park Washroom Sewer Repairs	Corporate Facilities	Corporate Facility Services	Double R Mechanical (Barrie) Ltd	\$ 11,751.28
FIN2023-257E	Cundles Road West Storm Sewer Repair from Sinkhole	Operations	Road Operations	Capital Sewer Services Inc.	\$ 325,000.00
FIN2023-305E	Painswick Library Heat Exchanger Replacement	Corporate Facilities	Facility Planning & Development	Murray Mechanical Systems Ltd	\$ 41,989.00
FIN2023-317E	Repairs to Landfill Dozer	Waste Management and Environmental Sustainability	Solid Waste Operations	Toromont Cat	\$ 44,250.00
FIN2023-318E	Landfill Dozer Rental	Waste Management and Environmental Sustainability	Solid Waste Operations	Tri City Equipment	\$ 28,578.00
TOTAL		•			\$ 2,321,186.91

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APPENDIX D 2023 Non-Standard Procurements over \$10,000

Project No.	Description	Department	Branch	Vendor Name	Term	Approved Amount (\$)
FIN2023-022N	InfoWater Suite InfoCare Renewal	Information Technology	Technology Services	Innovyze LLC	5 years	\$ 10,185.00
FIN2023-106N	Geotechnical and Hydrogeological Report Updates	Infrastructure	Developer & Special Projects	Mcintosh Perry Consulting Engineers Ltd.	one time	\$ 15,050.00
FIN2022-232N	Chlorine Gas	Infrastructure	Water Operations	Brenntag Canada	3 years	\$ 800,000.00
FIN2023-083N	SCADA Maintenance Services & Control System Upgrade	Infrastructure	Water Operations	Eramosa Engineering Inc	2 years	\$ 313,130.00
FIN2023-143N	Supply and Delivery of One Black Full Size Sport Utility Vehicle	Corporate Asset Management	Corporate Asset Management	Myers Kemptville Chevrolet Buick GMC Inc	one time	\$ 80,000.00
FIN2023-122N	Activated Carbon Replenishment	Infrastructure	Wastewater Operations	Clean Methane Systems LLC	one time	\$ 200,000.00
FIN2023-164N	Relocation of Fire Department Training Structure	Emergency Services	Operations and Training	Fulton Construction	one time	\$ 100,000.00
FIN2023-087N	Supply & Delivery of Type N Sodium Silicate	Infrastructure	Water Operations	Automotive Material Stewardship Inc (AMS)	3 years	\$ 975,000.00
FIN2023-023N	Traffic Signal Timing Software and Corridor Review Analysis	Information Technology	Application Services	Cubic ITS Inc.	one time	\$ 40,000.00
FIN2023-150N	Equipment, Parts and Services for Groundwater System and SWTP	Infrastructure	Water Operations	Evoqua Water Technologies Ltd.	5 years	\$ 500,000.00

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Project No.	Description	Department	Branch	Vendor Name	Term	Approved Amount (\$)
FIN2023-149N	Equipment, Parts and Services for Trojan UV System	Infrastructure	Water Operations	Trojan Technologies Group ULC	5 years	\$ 200,000.00
FIN2023-134N	Pressure Reducing Valve Chamber Replacement (Design & Supply)	Infrastructure	Linear Infrastructure Projects	Engineered Fluid, Inc.	5 years	\$ 2,000,000.00
FIN2023-135N	Pressure Reducing Valve Chamber Replacement (Training & Commissioning)	Infrastructure	Linear Infrastructure Projects	Devine and Associates Ltd	5 years	\$ 100,000.00
FIN2023-177N	Supply and Delivery of Replacement Bray Parts	Infrastructure	Wastewater Operations	Devine and Associates Ltd	5 years	\$ 200,000.00
FIN2023-212N	Workplace Investigations	Human Resources	Human Resources	Benard + Associates Inc	one time	\$ 11,960.00
FIN2023-204N	Barge Rental for Special Events	Recreation and Culture Services	Business Services and Administration	Headstart Construction Inc	3 years	\$ 19,734.00
FIN2023-182N	Retrofit of Garbage Compactor	Corporate Asset Management	Corporate Asset Management	Nexgen Municipal Inc.	one time	\$ 65,000.00
FIN2023-169N	Applicant Tracking System	Human Resources	People & Partnership	VidCruiter Inc	2 years	\$ 29,000.00
FIN2023-227N	Allandale Historic Train Station Archaeology Project 2023-2024	Corporate Facilities	Facility Planning & Development	AECOM Canada Ltd.	one time	\$ 661,198.00
FIN2023-261N	Quadient Printer Lease	Legislative & Court Services	Court Services	Kempenfelt Imaging Systems	5 years	\$ 64,907.79
FIN2023-197N	FME Server	Information Technology	Geographic Information Systems	Safe Software Inc.	3 years	\$ 90,000.00
FIN2023-217N	Essa Road Level Rail Crossing	Infrastructure	Developer & Special Projects	AECOM Canada Ltd.	one time	\$ 189,471.00

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Project No.	Description	Department	Branch	Vendor Name	Term	Approved Amount (\$)
FIN2023-218N	Parts and Service for Sweepers, Vacuum Trucks, and Trackless Sidewalk Machines	Operations	Road Operations	FST Canada Inc. o/a Joe Johnson Equipment	3 years	\$ 900,000.00
FIN2023-158N	WesTech Mixers Parts and Services	Infrastructure	Wastewater Operations	C & M Environmental Technologies Inc.	3 years	\$ 360,000.00
FIN2023-298N	Emergency Call Taking & Dispatch Desk Retrofit for NG911	Emergency Services	Communications	Bramic Creative Business Products Ltd.	one time	\$ 50,000.00
FIN2023-237N	Agenda Management Software (Legistar)	Legislative & Court Services	Legislative Services	Granicus Canada Holdings ULC	2 years	\$ 60,000.00
FIN2023-308N	Voice Logging System Annual Maintenance & Expansion for NG911	Emergency Services	Communications	Point to Point Communications (Barrie) Ltd	1 year	\$ 150,575.62
FIN2023-265N	Teranet Assessment and Ownership Mapping	Information Technology	Geographic Information Systems	County of Simcoe	5 years	\$ 110,000.00
FIN2023-307N	Surplus Lands City Owned Highest and Best Use	Development Services	Strategic Initiatives, Policy and Analysis	Smart Density Inc.	one time	\$ 39,800.00
FIN2023-256N	Employee Sourcing	Human Resources	People & Partnership	LinkedIn Corporation	3 years	\$ 120,780.00
FIN2023-304N	Hach Equipment, Parts and Services	Infrastructure	Water Operations	Hach Sales and Service Canada LP	5 years	\$ 250,000.00
TOTAL						\$ \$,705,791.41