

#### KEMPENFEST

BY THE NUMBERS



47 Consecutive Years
350 Arts & Crafts Exhibits
40 Antique Dealers
40 Corporate Sponsors



- 100 Food & Beverage Outlets
  100 Porta Potties
  - 3 Off Site Park'n'Ride Lots
  - 6 ATM Machines



3 Entertainment Stages
35 Hours of Live Music
12 Buskers – Three Tents



200,000 Visitors over 4 Days \$8 Million Local Economic Impact \$250,000 ATM Withdrawls



\$400,000 Operating Budget

\$100,000 Advertising & Promo

\$170,000 Entertainment

\$75,000 Site Services



\$400,000 Operating Budget

\$300,000 Corporate Sponsors

\$85,000 Concert Gate Receipts

\$15,000 Memberships/Fees



#### WHO IS KEMPENFEST?

AND HOW DOES IT OPERATE?



8 Member Organizations 800 Volunteers 10,000 Or More Volunteer Hours 1 Part Time Staff



KEMPENFEST Incorporated NFP

MANAGER (Tom Aikins)

CHAMBER OF COMMERCE

OPTIMIST CLUB

LIONS CLUB KIWANIS CLUB

YMCA

ROTARY CLUB HURONIA FESTIVAL OF ARTS & CRAFTS (Art Club & Kiwanis)

CITY OF BARRIE

ANTIQUE DEALERS

FOOD OPERATION 2 FOOD OPERATIONS

CHILDREN'S VILLAGE

MAIN STAGE BEER GARDENS ARTS & CRAFTS EXHIBITORS

FOOD OPERATION



# CITY OF BARRIE CONTRIBUTION

- Event Staff to represent City on Board
- Event Staff all weekend long
- Park readiness and park recovery
- By-Law and Parks Staff on the ready



- Member Organizations retain the revenues from their portion of the event.
- Direct costs of their portion of the event come from their revenues.
- Profits are retained for community work.



- Ideally, Kempenfest breaks even
- On average, approximately \$250,000 is returned to the community through the member organizations



#### WATERFRONT REDEVELOPMENT

And Its Impact on Kempenfest



#### PARKING

- Loss of parking on old Railway Lines where new Lakeshore Drive moved to
- Loss of parking lots during construction
- Loss of Military Park lands next year



#### PARKING

- Added use of Off-Site Park 'n' Ride (hard to find)
- Added Shuttle Costs (need more during peak hours)
- Parking issues ultimately affect attendance



## PARK CLOSURES

- 2016 Loss of North Centennial Park this year
  - 165 Art Exhibits, 15 Sponsors, 3 Food Outlets, Midway,
     Secondary Beer Garden & Stage, Optimist Antiques
- 2017 Regain North Centennial, but lose South Centennial leaving major gulf to overcome



# 2016 PARK CLOSURES

- Reduction of Food Outlets by 3 locations
- Reduction in Arts Exhibitors to 300
- Closure of the secondary beer gardens & stage
- Impacting sponsorship revenues (uncertainty)



### WHERE WE NEED HELP

- Locating secure and safe Off-Site parking lots
- Help with costs to properly move people (Shuttle Buses)
- Clarity on Parking Permits



# THANK YOU FOR YOUR SUPPORT

QUESTIONS?